

Our approach to

- Interior Design
- Creative Campaigns
- Windows

Ispira Ltd

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about us

Ispira Ltd is a retail consulting practice providing vision, innovation and profitable delivery in omnichannel retailing, retail retail retail strategy, merchandising, marketing. retail experience. store intelligence.

With offices in London and Rome, we competitive operate in environments supporting the development of successful business models.

- We operate in 6 areas:
 - 1. Strategy and innovation
 - 2. Retail Best Practices
 - 3. Retail Experience
 - 4. Omnichannel
 - 5. Market Intelligence
 - 6. Training

Ispira: Passionate About Retail











Retail Intelligence









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Team and experience



• We have a team of strategists, retail experts and creative team who have worked with leading international retailers in highly competitive markets. Some of our clients include:

Brand								
Adidas	Coin	Hugo Boss	Miroglio	Porcelanosa				
Alessi	Compar Bata	Iceberg	Mondadori	Prenatal				
Allsaints	Cortefiel	ICC	Motivi	Promod				
Armani	DBApparel/Dim	Imaginarium	M&S	Replay				
Autostrade	Domus Academy	Intesa BCI	Natuzzi	Salsa				
Benetton	Emporio Armani	KappAhl	Nespresso	Sia				
Binda	Ferragamo	Koton	Optissimo	Sixty				
Bonprix	Ferrari	La Martina	OVS - Oviesse	Springfield				
Boots	Fornarina	Luisa Spagnoli	Ozwald Boateng	SunCapital Partners				
Bottega Verde	Geox	Malo	Panorama	Terranova				
Camper	GoldenPoint	Marella	Parah	The North Sails				
Caractere	Gruppo Pam	MCS	Peuterey	VF Corporation				
Carrefour	HMV	Marzotto	Piazza Italia	Zara				

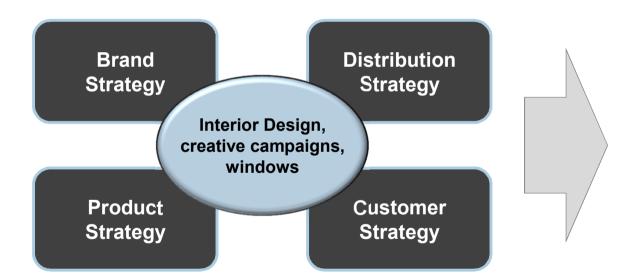


Interior Design, Creative Campaigns, Windows

Mastering Retail Design delivery



• Ispira brings unparalleled approach to retail design, merging strategic vision, in depth understanding of retail industry and customer perspective, pure creativity



Interior Design, creative campaigns, windows

- concept
- message hierarchy
- color application
- · graphic style
- typography
- brand placement
- information layout
- product stories
- path to purchase
- omnichannel delivery
- photography

- · layout and adjacency
- · brand visual comm.n
- materials
- proportions, finishes
- merchandising principles
- VM styling and layering
- POP/POS
- · modular retail furniture
- · value added services
- lighting
- · cost effectiveness











The four pillars of our creative projects



The key strategic inputs of design projects are carefully absorbed, discussed, fine tuned if appropriate. We
deliver innovative design consistently to long term strategy, assortment requirements, customer engagement
objectives

Brand Strategy

brand essence

values

personality

typography

color

style

photography

message

permanent

seasonal

promotional

Channel Strategy

brand guidelines

corporate comm.n

advertising

website

social Media

monobrand stores

third parties stores

catalogues

retail calendar

packaging

ticketing, signage

Product Strategy

segmentation

Style

end use

storyline

grouping principles

USP

market position

dynamic

lifecycle

materials

finishing

Customer Strategy

key groups

shopping habits

omnichannel strategy

paths to purchase

story telling

crowd sourcing

social interaction

physical interaction

loyalty principles

churn rate

points of differentiation





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Our services



• We at Ispira deliver a variety of strategic and repetitive services. We also offer a turn key support up to production and installation

	Strategic – one off		Single event – repetitive			
	retail experience assessment	omnichannel strategy and communication	creativity	development	production	delivery
activities	 store visits interviews internal literature review international best practices 	 to-be model omnichannel communication dynamic of communication retail calendar development 	 concept path to purchase identity and mkt position hierarchy, color, typography cost check and validation 	 development for every store executive drawings communication to suppliers installation manual 	 supplier selection sample quality control final material selection decoration procedure 	 installation test fine tuning timing of installation total network decoration result measurement
deliverables	State of the art Guidelines	Communication strategy Retail calendar	New concept	Detailed design per store	Production	Installation in every store Training
details	improvement opportunitiesaction planbenefit case	 strategy by product, message, channel strategy by customer segment cross functional organization 	 graphic styles physical elements materials layout lighting 	 complete artwork 3D projections merchandising systems detail of finishing 	backdropsgraphicsdecoration materialsmannequins	 store/window decoration head office and store staff training installation manual







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